

~ A Story From 158 Years of Great Banking ~



**HOW A DESKTOP CHECK SCANNER FROM  
BURKE & HERBERT  
HELPED RTEC TREECARE TRIM WASTED TIME,  
GROW EFFICIENCY AND BANK HAPPIER!**

As much as business owners Vat and Andy Ross love Burke & Herbert Bank, the busy operators of RTEC TREECARE had come to dread the daily trips in traffic to make deposits for their successful 12-year-old business.

“Even though it was only five minutes away, during rush hour it could take forever,” says Vat. Some days, Vat was so busy running RTEC — which provides tree care service for customers like the National Zoo, area businesses and homes — that she often skipped going to the bank. “That’s money *not* in the bank and that’s *not* good,” says Andy.

So when their Burke & Herbert banker, Joe Collum, told them about Remote Deposit, they did not hesitate and RTEC became the bank’s first business customer to put this new technology to work. “It is tremendous,” says Vat. “We simply scan the checks and make the deposits from our office. It’s safe and secure, and has freed us to focus on running our business, not running to the bank!”

Andy and Vat Ross have been Burke & Herbert Bank customers since 1999. “We rely on Burke & Herbert for loans, equipment and real estate financing,” says Andy.

Banking at Virginia’s oldest bank gives customers like Andy and Vat the best of all banking worlds: good old fashioned personal service and all the modern banking technology they need including 24/7 Online Banking, Online Cash Management and now, quite happily, Remote Deposit.

“Banking with Burke & Herbert just gets better all the time,” says Vat. “Real people answer the phone and we get the best service we could ask for. After 158 years, they do banking right and we know that we can count on Burke & Herbert.”



Vat Ross, Vice President  
& Andy Ross, President

*Burke & Herbert  
customers since: 1999*



**BANK WITH A LEGEND WHERE YOU ARE A PERSON, NOT AN ACCOUNT NUMBER.**

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